



People. Planet. Privacy.



The Client

A Fortune 500 Professional Services Company

The Problem

The client has over 12,000 company-owned and franchise locations with over \$3 billion in annual revenue and as in need of a simple, nationwide solution to cover all these locations.

The Solution

In 2017, after an exhaustive RFP process, ERI was awarded the project and began work with this client immediately.

ERI so far has worked with 130 national locations and completed over 200 pickups, resulting in 36,000 assets processed annually. Most importantly, this company historically paid over \$400,000 for ITAD and e-waste services, and in year one ERI was able to engage in a stronger remarketing program, which reduced their annual costs to just \$200,000, a 50% cost savings year over year.



Provided a nationwide solution for their 12,000 programs



Helped them in year 1 reduce their costs by 50%